



# Air Tanks for Sale in Kenya 2024: Price List, Supplier Deals & Buying Guide

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If you're asking "how much does an air tank cost in Kenya", you're likely a contractor, miner, or DIYer needing reliable compressed air storage. Prices vary wildly - from KSh 15,000 to over KSh 200,000 - leaving many buyers confused. We'll break down current market prices, explain why Kenyan businesses are switching to Chinese-made units, and show how to get the best wholesale quotes.

### Why Air Tank Prices in Kenya Vary by 1300%

Kenya's construction boom (6.4% sector growth in 2023) has spiked demand for air compressors and tanks. But three factors create massive price differences:

Capacity: 20-liter tanks cost KSh 15K-35K vs. 500L industrial units at KSh 180K+

Imports: Chinese tanks (like Sinocmp) are 40% cheaper than German/US brands

New vs Used: Refurbished 100L tanks sell for KSh 45K vs KSh 75K new

### Case Study: Nakuru Construction Firm Saves 30%

In 2023, Maridadi Builders switched from leasing tanks to buying six 200L units from Guangzhou Supplier Co. Total cost: KSh 840,000 (KSh 140K each), including shipping and 16% VAT. "We broke even in 8 months," says site manager John Omondi. "Leasing used to cost KSh 150K/month."

### 2024 Price List for Top Air Tank Types

Based on February 2024 data from Nairobi hardware stores and Alibaba suppliers:

Portable 50L: KSh 35,000-55,000 (local shops) vs KSh 28,000 FOB China

200L Horizontal: KSh 120,000-180,000 (incl. 10-year warranty)

Custom 500L+: KSh 8,500-12,000 per liter capacity

### Hidden Costs That Affect Your ROI

A KSh 60,000 tank isn't cheap if it rusts in 2 years. Kenya's high humidity demands:

- Galvanized steel (adds KSh 15K vs standard steel)
- Annual maintenance: KSh 3,500-7,000
- 16% VAT on imported units over KSh 500,000

### How to Get the Best Quotation (3 Pro Tips)

1. Ask for FOB prices from China: 20-foot containers hold 18-24 mid-sized tanks, slashing per-unit shipping costs.
2. Check EAC certification: All tanks must meet East African Community standards.



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3. Negotiate service contracts: Local suppliers like Aquatech Kenya offer free 3-year pressure testing.

Need a customized quote? Contact Nairobi-based suppliers like Tank Pro Africa or directly order from Guangdong manufacturers. Many offer dollar payments to bypass shilling volatility. Remember - the right air tank price in Kenya balances upfront costs with long-term durability. Start comparing today!

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