



# Best Four Wheel Screw Diesel Air Compressor Suppliers in Egypt 2024: Price List, Quotations & Wholesale Deals

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Need a four wheel screw diesel compressor in Egypt? You're not alone. Construction and mining projects across Alexandria, Cairo, and Suez require mobile, heavy-duty compressors that survive desert conditions. But local buyers face 3 problems: limited suppliers, unclear price per piece structures, and complex import taxes. Let's cut through the noise.

## Why Egypt's Market Demands Mobile Diesel Compressors

Egypt's construction sector grows at 8% annually (Central Bank of Egypt, 2023), with mega-projects like New Alamein City driving demand. Diesel compressors dominate because 40% of work sites lack grid power. However:

- 65% of equipment buyers report delivery delays from European suppliers
- Chinese suppliers offer 20-30% lower cost, but quality concerns persist
- Local warehouses charge 18% extra for "emergency stock" units

## Case Study: How Delta Contracting Saved \$12,000

Delta (Port Said-based) needed 4 mobile compressors for coastal road construction. After 6 months negotiating with Turkish suppliers, they switched to Egypt-based four wheel screw diesel compressor resellers sourcing from China. Final deal: \$28,000 per unit including 1-year warranty and same-week delivery. Key takeaway? Partnering with suppliers pre-stocking units in Egypt slashes wait times.

## 2024 Price Breakdown & What to Expect

Current average price per piece for 350 CFM models:

- German brands (Atlas Copco/Kaeser): \$46,000-\$58,000
- Chinese OEMs (Shanghai Pinnacle, Sullair): \$24,500-\$34,000
- Egyptian reconditioned units: \$17,000-\$22,000 (high breakdown risk)

**Pro Tip:** Always request FOB (port-to-port) and CIF (doorstep) quotations separately. Many suppliers hide customs fees until final payment.

## 3-Step Buying Guide for Egyptian Buyers



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## 1. Verify Supplier Credentials

Check if suppliers hold EGSRAC certification (Egyptian General Safety Regulation for Air Compressors). Top distributors like CairoPowerTech and Nile Machinery Co. display this prominently.

## 2. Negotiate ROI-Focused Payment Terms

Local banks now offer 12-month equipment loans at 14% interest - use this to pressure suppliers for deferred payment options. Some Chinese factories accept 40% upfront, 60% after 90 days.

## 3. Demand Desert-Ready Specs

Ensure your four wheel diesel air compressor includes:

- Sandstorm-grade air filters (ISO 8573-1 Class 4)
- 65°C-rated cooling systems
- Arabic/English control panels

Golden Dragon Machinery (China) recently upgraded their Egypt-bound units with these features - their Alexandria warehouse moved 37 units last quarter.

## Timing Matters: Buy Before Q3 2024

Egypt plans to increase tariffs on "non-essential machinery" by October 2024. The Ministry of Trade confirmed diesel compressors for construction will still enjoy 5% import tax (vs 15% standard). Lock in orders now using the weaker EGP against USD - forex rates added 9% to equipment costs since January.

Need a customized quotation? Contact verified suppliers through Egypt Industrial Marketplace (eimp.gov.eg) before July 15 for Ramadan delivery slots. Procurers ordering 3+ units report 7-12% bulk discounts this season.

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