



# Best Rock Drill Brand in Vietnam 2025: Price List, Supplier Deals & ROI Guide

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Need a reliable rock drill that survives Vietnam's toughest jobs? You're not alone. Over 68% of construction managers here report equipment failures causing project delays. Let's fix this problem - and save you money while doing it.

## Why Vietnam's Mines Demand Better Drills

Vietnam's mining sector grew 7.3% last year (General Statistics Office data), but outdated tools are burning cash. A Ha Tinh quarry operator told us: "We wasted Dong1.2 billion monthly repairing old Chinese drills." That's why global brands like Japan's Furukawa and Korea's Soosan now dominate 55% of Vietnam's premium drill market.

## Cost Comparison: Top 3 Rock Drills in Vietnam

Furukawa HCR9: Dong680 million (per piece) - 18-month warranty

Soosan STD11: Dong590 million (per piece) - 15% bulk discounts

Sandvik DL421: Dong1.1 billion (per piece) - 30% fuel savings

## How to Get Quotations Without Hassle

Most suppliers in Hanoi/Ho Chi Minh City offer price lists only after site inspections. But here's a shortcut: Ask about their "ROI calculators." Reputable dealers like Vinamac show exact drilling costs per meter - including spare parts and labor.

Case Study: A Da Nang tunnel project cut expenses 40% by switching from local drills to used Sandvik models. "The Swedish machines drilled 22 meters/day vs. 14 meters with our old rigs," said site engineer Tran Van Hung.

## 2025 Buyer Alert: New Tax Breaks & Scams

Vietnam's new machinery import policy (Decree 15/2025) slashes taxes on drills with automated dust control. But watch out! Fraudsters are selling "Japanese refurbished" units actually rebuilt in China. Always check:

Serial numbers matching factory databases

Local service centers in your province

Payment terms (30% deposit max)

## Wholesale Guide: Where to Save Big

Hot deal: Hanoi-based supplier HeavyTech offers 2024-model Soosan rock drills at 2023 prices until October.



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"We're clearing stock for new hybrid models," explains sales director Nguyen Thi Lan. Their promo includes free drilling rods worth Dong75 million per unit.

Need same-day delivery? Focus on dealers near key industrial zones like VSIP Nghe An or Dinh Vu Port. Most quote Dong2-8 million transport fees - but throw in free shipping for orders above Dong3 billion. Ready to compare rock drill suppliers? Grab today's exchange rates first; the JPY/VND swing just wiped Dong11 million off some quotes last Tuesday.

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