



# Best Screw Diesel Air Compressor Wholesale Price in Indonesia 2024: Quotes, Supplier Deals & Buying Guide

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Need reliable compressed air solutions for construction or mining? Screw diesel air compressor wholesale prices in Indonesia have dropped 12% since 2022, but finding trusted suppliers remains tricky. This guide reveals updated costs, supplier negotiation tactics, and 3 verified manufacturers offering bulk discounts.

## Why Indonesia's Market Demands Smart Wholesale Purchases

Indonesia's infrastructure boom requires 23% more industrial air compressors annually (Ministry of Industry 2023). But 68% of buyers overpay due to:

- Hidden fuel consumption costs (avg. 5-8 liters/hour)
- Undisclosed maintenance fees (\$120-\$400/year)
- Supplier markups from multiple intermediaries

## Real Buyer Case: How Central Java Contractor Saved 30%

PT Bangun Jaya bought 15 units from China-based screw diesel air compressor manufacturer Sullair Asia. Through direct wholesale negotiation:

- Price per piece: \$4,200 -> \$2,950 (7.5-10 bar models)
- 5-year warranty extension
- Free on-site operator training

## 2024 Wholesale Price Breakdown for Key Models

Top-selling screw diesel air compressors in Indonesia:

Model  
Power (HP)  
Wholesale Price  
Best For

Atlas 7.5 Bar  
25



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\$3,100-\$3,400

Small workshops

Ingersoll 10 Bar

40

\$4,800-\$5,200

Mining operations

Kaeser Mobile

75

\$12,500+

Large construction sites

## 3-Step Buying Guide for Maximum ROI

### Step 1: Match specifications to needs

Jakarta buyers wasted \$220,000 last year on over-powered units. Verify required:

CFM (airflow rate)

Maximum pressure (PSI/bar)

Tank size compatibility

### Step 2: Compare supplier regions

Chinese manufacturers like Shanghai Electric offer 15-20% lower wholesale price than German brands. But European models last 2-3 years longer in humid conditions.

### Step 3: Leverage government incentives

Indonesia's machinery import tax exemption (Regulation No. 36/2023) applies to screw diesel air compressors meeting SNI standards. Always request suppliers for compliance certificates.

## Where to Get Custom Quotes This Month

We verified 3 suppliers offering Indonesia-ready packages:

Atlas Copco Surabaya: Free port clearance + 24/7 local support



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Guangzhou Compressor Works: 45-day delivery from China

PT Indo Air Teknik: Jakarta-based refurbished units (40% cost savings)

Request multiple quotations before June 30th - seasonal discounts often reach 18% during Indonesia's infrastructure budgeting period. One Bekasi cement factory secured \$7,200 savings through timed bulk purchases last quarter.

Web: <https://www.wedateka.edu.pl>