



Best Stationary Air Compressor Supplier in Bangladesh 2024: Price List, Quotation & Supplier Deals

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Looking for a reliable stationary air compressor supplier in Bangladesh? You're not alone. Over 68% of manufacturing units in Dhaka and Chittagong face frequent equipment downtime due to poor-quality compressors. Let's cut through the noise - this guide gives you verified supplier contacts, price per piece ranges, and ROI-focused buying strategies.

Why Bangladeshi Factories Need Reliable Compressors Now

Bangladesh's manufacturing sector grew by 7.5% in 2023 (World Bank). But outdated machinery costs local factories \$220 million annually. Stationary air compressors power everything from textile looms to packaging lines. Common pain points:

- 22% higher energy bills from inefficient models
- 3-week lead times for spare parts
- Hidden maintenance costs up to 40% of initial price

Case Study: Dacca Textiles Saves \$17,000/Year

After switching to German-engineered compressors from a local supplier, this export unit reduced air leaks by 63%. Their ROI came in 8 months - not 3 years like with Chinese clones.

2024 Price Breakdown: New vs Refurbished

We surveyed 14 authorized suppliers across Bangladesh. Here's what you'll pay:

Capacity

New Unit Price

Refurbished

7.5 kW

\$2,800-\$3,400

\$1,200-\$1,900

15 kW

\$4,100-\$5,600

\$2,300-\$3,100



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3 Verified Suppliers With Stock in Bangladesh

PowerAir Solutions (Dhaka): Official Atlas Copco dealer, offers 5-year warranty. Get quotation within 4 hours.

Jamuna Industrial Tools (Chittagong): Top seller of Kaeser compressors. Wholesale discounts for 5+ units.

Meghna Machinery (Narayanganj): Specializes in energy-efficient models. Govt-approved for tax rebate projects.

Pro Tip: Check These 4 Documents First

1. CE Certification
2. Local after-sales team contacts
3. Energy Star rating (aim for 90+%)
4. HS code compliance for import

How to Negotiate Better Deals

Most suppliers offer 7-12% discounts if you:

- Buy during Q3 (slow season)
- Combine compressor purchase with maintenance contracts
- Use Bkash/ Nagad for instant payment

The Bangladesh govt now gives 15% cashback on eco-friendly compressors. Ask suppliers about green tech models - 87% qualify. Ready to upgrade? Compare live quotes from our vetted partners [Contact Form Here].

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