



# Diesel Generator Prices in Vietnam 2024: Cost per kVA, Quotes & Where to Buy

Diesel Generator Prices in Vietnam 2024: Cost per kVA, Quotes & Where to Buy

Need to know how much a diesel generator costs in Vietnam? You're not alone. Factories, farms, and hospitals across Hanoi and Ho Chi Minh City are scrambling for backup power solutions. Let's cut through the noise and give you real numbers, supplier tips, and a buying guide - no fluff.

## Why Diesel Generators Are Vietnam's Top Power Backup Choice

Vietnam's industrial growth hit 6.3% in 2023, but frequent grid outages cost businesses \$2.1B annually. That's why over 72% of buyers in Da Nang and Hai Phong now prioritize diesel over solar or gas generators. They're cheaper to run (price per kWh averages Dong3,500 vs. Dong5,200 for petrol) and easier to repair locally.

## Market Trends Driving Prices

China-made models dominate 65% of Vietnam's market post-2023 ASEAN tariff cuts. A 100kVA Cummins unit that cost Dong1.2B in 2022 now sells for Dong980M. But European brands like Deutz still command 30% premiums for mining sites in Quang Ninh.

## Diesel Generator Price List in Vietnam (2024)

- 10-50kVA: Dong220M-Dong750M (ideal for small shops)
- 100-300kVA: Dong900M-Dong2.8B (factories & hospitals)
- 500kVA+: Dong4.5B+ (industrial zones like VSIP)

Pro tip: Always ask for quotation breakdowns. A Hanoi buyer saved 18% by catching hidden wiring costs in a "discounted" Perkins 200kVA deal.

## How to Buy Smart: 3 Steps to Save 20%

- Match capacity to your peak load + 20% buffer
- Compare Chinese (Weichai, Shanghai) vs. Japanese (Yanmar) fuel efficiency
- Negotiate with authorized dealers - not roadside shops

Can Tho's Delta Hospital cut annual fuel bills by Dong175M using a Hyundai 150kVA unit from a certified supplier in Binh Duong Province.

## Don't Miss These Government Incentives

Vietnam's Power Development Plan VIII offers 10% VAT exemption for generators used in export zones until 2025. A Hai Duong textile plant got Dong310M tax rebates on their Doosan 250kVA purchase.



## **Diesel Generator Prices in Vietnam 2024: Cost per kVA, Quotes & Where to Buy**

### Where to Get Reliable Quotes Today

Top-rated wholesale suppliers like Vinagen (HCMC) and Thuan Hai (Ha Noi) provide same-day price per kVA estimates. But watch delivery timelines - Mekong Delta buyers often wait 45+ days during flood season.

Ready to lock in your diesel generator cost in Vietnam? Grab this free checklist: "7 Questions to Ask Before Signing a Generator Contract". DM us or call +84 28 7303 6879 for urgent needs. Blackouts wait for no one.

Web: <https://www.wedateka.edu.pl>