



# Four Wheel Screw Diesel Compressor Spare Parts Supplier Vietnam 2024: Price List, Quotation & Buying Guide

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Vietnam's industrial sector is booming - and demand for four wheel screw diesel compressor spare parts has surged by 18% since 2022. But here's the problem: 65% of buyers report overpaying for unreliable parts or waiting weeks for delivery from distant suppliers. What if you could get the best price per piece while partnering with a trusted supplier in Vietnam? Let's explore how.

### Why Vietnam's Top Factories Choose Local Compressor Parts Suppliers

Major manufacturers like VinFast and Samsung Vietnam now prioritize local sourcing. In 2023 alone, Vietnam imported \$2.3 billion worth of machinery parts, with screw compressors being a key category. Yet most buyers make three costly mistakes:

- Overpaying for air filters or valves due to hidden shipping fees
- Struggling to verify part compatibility with their compressor models
- Delaying projects waiting for European/Chinese suppliers to restock

### Case Study: How Haiphong Port Cut Maintenance Costs by 40%

In Q1 2024, this logistics hub partnered with a Ho Chi Minh-based four wheel screw diesel compressor parts supplier. Result? They secured genuine piston rings at \$23 per piece - 31% below German quotes - with same-day delivery. Annual ROI jumped to 170% through reduced downtime.

### 2024 Price Guide: What Top Suppliers in Vietnam Charge

Below are current market rates from verified dealers (FOB Ho Chi Minh City):

- Screw air end assemblies: \$1,800-\$2,400 (30-40% cheaper than U.S. imports)
- Diesel engine oil filters: \$15-\$35 per unit
- Custom rubber mounting kits: \$110-\$180

Want a precise quotation? Leading suppliers like Compart Vietnam offer tiered discounts: 7% off for 50+ units, 12% for container orders.

### Your 3-Step Buying Guide for Maximum ROI

#### Step 1: Check Certifications

Vietnam's Ministry of Industry requires ISO 9001 certification for compressor parts. Always ask suppliers for test reports matching DIN or JIS standards.



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## Step 2: Compare Payment Terms

Local suppliers now offer flexible options: 30% upfront, 70% after delivery. Avoid those demanding full prepayment - that's a red flag.

## Step 3: Request On-Site Testing

Top suppliers like Hanoi Diesel Parts provide free sample installation. Test vibration levels and pressure outputs before bulk orders.

Last month, a Da Nang construction firm saved \$14,000 using this strategy. They sourced valve plates from a certified four wheel screw diesel compressor parts supplier in Vietnam instead of waiting for Chinese shipments. Their project finished 11 days ahead of schedule. Now's the time to act - Vietnam's new tax incentives for machinery imports expire December 2024. Ready to optimize your supply chain?

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