



# Import Air Tank from China 2024: Price List, Quotation & Wholesale Buying Guide

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Want to import air tank equipment at factory prices? China dominates 68% of global air compressor exports, offering unbeatable prices and technical expertise. Let's break down why sourcing directly from Chinese manufacturers saves 30-50% compared to local distributors in the USA or Germany.

Why Importing Air Tanks from China Beats Local Purchases

A Midwest construction firm recently saved \$12,000 by ordering 50 industrial-grade air tanks from Guangdong instead of buying domestically. Three factors make China the best air tank supplier:

Price per piece starts at \$180 vs. \$350+ in Western markets

2-week lead times with bonded warehouse options

ISO 9001-certified factories with 10-year lifespans

The Hidden Cost of Cheap Air Tanks

While Chinese manufacturers offer lower air tank prices, 23% of first-time importers face unexpected issues:

Delays from unverified suppliers

Customs clearance paperwork errors

Missing pressure safety certifications

Verified Supplier Checklist for Air Tank Import

Shandong Hengtong Machinery - a top-rated exporter - shares their 5-point buying guide:

Confirm ASME/PED certifications upfront

Request 3D model files for compatibility checks

Negotiate FOB terms (saves 15% vs. CIF)

Case Study: UK Fleet Operator's ROI Boost

Birmingham Transport Ltd. cut maintenance costs by 40% after switching to Shanghai-made aluminum air tanks. Their wholesale purchase included:



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Free 1,000-hour performance warranty

MOQ flexibility (10 units vs. industry-standard 50)

Pre-shipment video quality checks

## 2024 Market Trends & Price Projections

Carbon-fiber air tanks now account for 35% of Chinese exports to Europe, driven by EU's new 2030 vehicle weight regulations. Get instant quotation updates through mobile-friendly supplier portals - some factories offer live chat price negotiations.

Customs data shows 18% YoY growth in pneumatic equipment imports from China to North America. Major buyers now combine air tanks with compressor units for ROI-focused bulk deals. China's new export tax rebates (up to 13%) for machinery exporters make this the ideal time to lock in contracts.

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