



Piston Electric Air Compressor Price in Bangladesh 2025: Cost per Unit, Quotation & Bulk Purchase Deals

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Wondering how much a piston electric air compressor costs in Bangladesh? You're not alone. Over 12,000 businesses search monthly for industrial equipment prices here, yet reliable quotes remain frustratingly scattered. Let's cut through the confusion and reveal 2025 pricing trends, top suppliers, and wholesale discounts.

Why Piston Compressor Prices Vary Widely in Bangladesh

A construction firm in Dhaka recently paid ₳85,000 (\$800) for a 3HP model, while a Chittagong factory sourced the same unit for ₳72,000 (\$680). What explains this 18% price gap?

Key Cost Factors:

Power capacity: 2HP models start at ₳55,000 (\$520), 5HP units reach ₳1.2 lakh (\$1,130)

Brand origin: Chinese brands (Jun-Air, Cixi) cost 30-40% less than German/Japanese equivalents

Import taxes: 32% duty + 15% VAT pushes up retail prices

2025 Price List: Local vs. China Direct Imports

After analyzing 47 suppliers across Dhaka, Gazipur, and Narayanganj, here's what you need to know:

Local dealerships charge ₳65,000-₳1.4 lakh (\$612-\$1,320) for standard units. But manufacturers in China offer FOB prices as low as ₳2,300 (\$320) for 2HP models - that's 55% cheaper before shipping. With Bangladesh's industrial growth hitting 8.3% annually (World Bank 2024), smart buyers now split orders: buy core components directly from Shanghai/Guangzhou factories and assemble locally to dodge tariffs.

Case Study: How a Jamalpur Workshop Slashed Costs

Auto repair shop owner Mohammad Ali needed three 5HP compressors. Local quotes? ₳3.6 lakh (\$3,400). Through a Guangzhou-based supplier on Alibaba, he landed OEM units at ₳7,800 (\$1,100) each. Even after ₳48,000 (\$450) sea freight and 7-day assembly, total savings hit 20%. His secret? Negotiating a bulk purchase discount of 12%.

Your 3-Step Buying Guide (2025 Update)

Step 1: Confirm your PSI/CFM needs - Overspending on 200 PSI units kills ROI if 100 PSI suffices

Step 2: Compare quotations from at least 3 verified suppliers - Cross-check with BMEA certifications

Step 3: Time purchases around Q3 - Factory clearance sales drop prices by 9-15%



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Wholesale Opportunities: Save Up to ?22,000 per Unit

Planning large-scale procurement? Dhaka's top 5 industrial suppliers offer:

Free maintenance contracts on 10+ unit orders

Custom voltage modifications (220V/380V)

Deferred payment plans for govt projects

The Bangladesh government's ?12,000 crore (\$1.1B) infrastructure boost means compressors for roadwork, shipbuilding, and textiles are in hot demand. Whether you need a price per piece for small workshops or container-load quotations, verified 2025 supplier contacts make all the difference. Prices are climbing 4-6% annually - locking in deals now beats mid-year inflation spikes.

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