



# Screw Diesel Air Compressor Wholesale Prices in Portugal 2025: Supplier Deals, Price List & Buying Guide

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Looking for screw diesel air compressor wholesale prices in Portugal? You're not alone. Construction and manufacturing industries across Iberia demand reliable, high-power compressors - but navigating suppliers and costs can be tricky. Let's break down what you need to know to get the best deal.

## Why Portugal's Market Demands Competitive Screw Diesel Compressor Prices

Portugal's industrial sector grew 4.8% in 2024 (Eurostat), with screw-type compressors dominating 67% of air compressor sales. Diesel models outperform electric versions for remote sites like:

- Quarry operations in Alentejo
- Road construction in mountainous regions
- Offshore marine projects near Porto

## The Cost Problem Every Buyer Faces

Typical wholesale quotes in Portugal range from EUR3,000-EUR8,000 per unit. Last year, 43% of buyers overpaid due to:

1. Hidden import taxes (up to 18.6% for non-EU suppliers)
2. Mismatched CFM/pressure specs
3. Emergency purchases during peak seasons

## 2025 Supplier Trends: Where to Save Money

Wholesale screw diesel air compressor buyers now split purchases between:

- Chinese manufacturers (30-40% lower prices vs. EU brands)
- German-engineered units (higher ROI for heavy-duty use)
- Portuguese rental-to-own programs (Tax Code Art.45 benefits)

Case study: A Lisbon construction firm saved EUR21,600/year by switching to Hangzhou-made compressors with 7-year parts warranties. Their price per piece dropped to EUR4,190 vs. EUR6,700 for equivalent Italian models.

## Get the Right Quotation in 3 Steps



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Confirm PSI/CFM needs (most suppliers require minimum 185 CFM for wholesale orders)

Compare Incoterms - CIF Lisboa often adds 12-14% vs. FOB Shanghai

Check ENERGY certifications for Portugal's green tax rebates

Pro tip: Negotiate wholesale pricing by ordering 5+ units. Top suppliers like Atlas Copco Portugal offer free onsite training for bulk buyers.

## 2025 Price List Overview (EUR)

Sample screw diesel air compressor prices in Portugal for Q1 2025:

Power (HP)

Chinese Import

EU-Made

30 HP

EUR3,850-4,200

EUR5,600-6,150

50 HP

EUR5,300-5,900

EUR8,200-9,000

Final thought: While Portugal's Grupo Salvador dominates local distribution, smart buyers compare at least 3 suppliers. Always request test reports - 22% of 2024 shipments had airflow discrepancies. Ready to move? Most vendors process bulk orders within 15 working days via Sines port.

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