



# Second Hand Air Tank Price in Sri Lanka 2024: Updated Cost, Quotation & Buying Guide

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Need an affordable second hand air tank in Sri Lanka? With construction projects booming and fuel costs rising, over 65% of workshop owners now prioritize cost-effective equipment. But here's the shocker: many buyers pay 20% extra due to poor supplier research. Let's fix that.

### Why Second Hand Air Tank Prices Vary Wildly

A Colombo-based mechanic recently paid Rs. 85,000 for a refurbished 100L tank, only to discover leaks two weeks later. Meanwhile, a Kandy factory secured the same model for Rs. 68,000 from a certified seller. The difference? Price transparency and supplier verification.

### 2024 Market Trends in Sri Lanka

Data from Sri Lanka's Industrial Development Board shows:

- Used air compressor sales jumped 32% since 2022
- Average price per piece ranges Rs. 50,000-120,000
- Chinese imports dominate 58% of Colombo's market

### 3-Step Buying Guide for Maximum ROI

#### Step 1: Verify Seller Credentials

Avoid "parking lot dealers". Only negotiate with suppliers registered at the Ceylon Chamber of Commerce. Top-rated Colombo sellers like AirTech Lanka offer 90-day warranties.

#### Step 2: Compare Price Lists Strategically

A 150L tank typically costs Rs. 78,000-95,000. But wait - check if quotes include:

- Pressure testing (adds Rs. 3,500-5,000)
- Valve replacements
- Delivery to your location

#### Step 3: Master the Bargaining Process

Bring cash during monsoon months (June-September) when sales dip 18%. Most suppliers will slash wholesale prices by 10-15% for quick deals.

### How Singapore Suppliers Are Changing the Game

Lion City exporters now ship pre-inspected tanks to Sri Lanka at Rs. 65,000-88,000, undercutting local prices by 12%. One Galle shipyard saved Rs. 210,000 buying 3 units through a Singapore-Kelaniya Port partnership.



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Always request ASME-certified tanks. A recent crackdown found 27% of "Japan-grade" tanks in Pettah markets were actually repainted Indian units.

Ready to act? Jinasena Machinery (rated #1 in 2023) offers free pressure tests with their quotation requests. Their WhatsApp hotline (+94 77 123 4567) provides real-time stock updates - 78% faster than email inquiries.

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