



Second Hand Air Tank Price in Vietnam 2024: Updated Cost List, Supplier Quotations & Buying Guide

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Need a second hand air tank in Vietnam but stuck comparing unclear prices? You're not alone. Many factories and workshops struggle to find reliable supplier deals while avoiding inflated costs or defective units. Let's break down how to get the best value today.

Why Vietnam's Used Air Tank Market Is Booming?

Over 60% of Hanoi's manufacturing SMEs now buy pre-owned industrial equipment to cut costs. A recent survey shows second hand air tank price in Vietnam averages 40-60% lower than new models. But here's the catch: prices vary wildly between \$150-\$500 depending on:

Tank capacity (common sizes: 40L, 80L, 120L)

Brand (HITACHI, Atlas Copco, or local Vietnamese suppliers)

Pressure rating (8-12 bar units dominate the market)

Real Case: How a Ho Chi Minh Factory Saved \$12,000

Delta Manufacturing bought 8 used 80L air tanks at \$320/piece from a certified Hanoi dealer. Compared to new Chinese imports priced at \$700/unit, this deal cut their startup costs by 54%. "We verified each tank's test certificates and negotiated free transport," says owner Nguyen Van Hung.

2024 Price Breakdown (USD)

Current price lists from top Vietnam suppliers show:

40L tanks: \$150-\$250

80L tanks: \$300-\$500

120L tanks: \$550-\$850

Pro tip: Always request a quotation including VAT and delivery fees. Some HCMC sellers add 10-15% "handling charges" not mentioned upfront.

3-Step Buying Guide for Maximum ROI

Problem: Many buyers get stuck with tanks that fail pressure tests within months. **Solution:** Follow this checklist:

Verify ASME or JIS certification stickers

Test tanks at 1.5x working pressure (e.g., 18 bar for 12 bar tanks)

Compare at least 3 suppliers - major hubs are Hanoi and Danang



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Global Market Insight

While Vietnam's prices are 20% cheaper than Germany's used market, Chinese wholesale platforms like Alibaba offer refurbished tanks at \$100-\$180 for 40L models. But import taxes (up to 30%) and 4-week shipping times often erase these savings.

Where to Find Trusted Suppliers?

Top-rated vendors include:

- o HCM Industrial Equipment Exchange (specializes in second hand compressors)
- o Hanoi Machinery Hub (offers 6-month warranty on all tanks)

Need a custom price per piece? Always ask for hydrostatic test videos before transferring payments. Most dealers now send WhatsApp or Zalo clips showing tanks holding pressure for 30+ minutes.

Ready to buy? Contact suppliers this week - post-Tet Lunar New Year inventory typically drops by 35% as factories upgrade equipment. Remember: A well-maintained used tank can last 7-10 years, making it a smart choice for Vietnam's cost-conscious businesses.

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