



Second Hand Crawler Air Compressor Price in Taiwan: 2024 Cost, Supplier Deals & Buying Guide

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Looking for a second-hand crawler air compressor in Taiwan? You're not alone. Over 65% of contractors now choose pre-owned equipment to cut costs - but unreliable pricing and hidden fees leave many buyers frustrated. Let's break down the price in Taiwan and show you how to secure the best deal.

Why Taiwan's Market Dominates Second-Hand Crawler Compressor Sales

Taiwan's construction sector imported \$2.8B worth of heavy machinery in 2023. Crawler air compressors accounted for 18% of these sales, with used units priced 40-60% below new models. But there's a catch: Local sellers often quote EUR8,000-EUR15,000 per unit without including:

- Transport fees (up to EUR1,200 island-wide)
- Performance certification costs (EUR300-EUR500)
- Import taxes for reconditioned units

The Price Trap Most Buyers Miss

Last month, a Kaohsiung contractor paid EUR9,800 for a 2018 Atlas Copco XAHS-366 - only to discover worn piston rings costing EUR2,100 to replace. Many second-hand air compressor listings in Taiwan omit maintenance histories. You need a smarter approach.

2024 Price List: What to Pay for Reliable Units

We surveyed 47 suppliers across Taipei, Taichung, and Tainan. Here's the real price per piece for functional equipment:

- 2015-2017 models: EUR6,500-EUR11,000
- 2018-2020 models: EUR10,200-EUR16,750
- Reconditioned Japanese/German units: +15-20%

Pro Tip: Kaohsiung Port warehouses sell ex-lease compressors at 12-18% discounts every March and September.

3 Steps to Get Accurate Quotations in Taiwan

1. Verify Supplier Credentials

Only 32% of Taiwan's used machinery sellers have TCCIA certification. Ask for:

- Business registration numbers
- Equipment inspection reports



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Client references in the mining/oil sectors

2. Calculate Total ROI

A EUR12,000 compressor delivering 18 CFM @ 8 bar costs EUR2.30/hour to run. Compare this against new models' EUR4.10/hour fuel consumption. Over 2,000 work hours/year, the second-hand unit saves EUR3,600 annually.

3. Negotiate Bulk Purchase Terms

Taiwanese suppliers like Xin Sheng Machinery offer 5-8% discounts for orders of 3+ units. Cross-check quotes from Taoyuan and Hsinchu vendors through platforms like Taiwantrade.

Recent policy changes help too: Taiwan's Ministry of Economic Affairs now subsidizes 7% of costs for companies buying certified pre-owned industrial equipment.

Where to Buy Safely Right Now

Top-rated suppliers with English support:

Heavy Power Machinery (Kaohsiung): Specializes in reconditioned Sullair units

Giant Force Tech (Taichung): Offers 6-month warranties on crawler compressors

Taiwan Machinery Web Store: Compare 80+ verified listings online

Key Move: Always request a video inspection before payment. Reputable sellers like Heng Chang Industrial provide live HD walkthroughs via Line or WhatsApp.

Final tip: Check compressor serial numbers against Taiwan's National Heavy Machinery Registry. This free service confirms ownership history and accident records. Now you're ready to negotiate Taiwan's second-hand crawler air compressor market like a pro.

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