



# Second Hand Diesel Generators for Sale in Kenya: 2025 Price List & Smart Buyer's Guide

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Kenya's frequent power outages and rising electricity costs are pushing homes and businesses to seek reliable backup solutions. Second-hand diesel generators have become a hot commodity - but how do you find the right one at the best price in Kenya? Let's break this down.

### Why Kenya's Diesel Generator Market Is Booming (2024 Data)

Over 40% of Kenyan businesses experienced 8+ power interruptions monthly in 2023 (World Bank). Meanwhile, new generator prices jumped 22% last year due to import taxes. This explains why used diesel generators now dominate 68% of Kenya's backup power market.

### Real Cost Savings: Used vs New

A brand-new 100kVA diesel generator costs \$18,000-\$25,000. The second hand equivalent? Just \$5,000-\$12,000. Companies like Nairobi's TopTech Solutions report 70% ROI within 18 months using refurbished units.

### 2025 Price Guide: What to Expect

Popular second-hand diesel generator prices in Kenya:

10-20kVA: \$800-\$2,200 (ideal for shops/homes)

50-100kVA: \$3,500-\$12,000 (business/industrial use)

200kVA+: \$15,000-\$40,000 (factories/hotels)

**Pro Tip:** Mombasa port receives weekly shipments of used generators from China and Germany. Timing your purchase with new arrivals often nets 10-15% discounts.

### 3 Red Flags When Buying Used Generators

No maintenance records (run away!)

Odd engine sounds during test runs

Unverified supplier credentials

A Kisumu farmer learned this the hard way - he lost \$3,200 on a "refurbished" 30kVA unit that failed within 2 weeks. Always request third-party inspection reports.

### Where to Get Reliable Quotations

Top-rated suppliers like Nairobi Generator Hub offer free:

On-site load testing



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6-month warranties

Installation support

Their recent client - a Nakuru hotel - saved \$7,400 on a 150kVA Cummins unit compared to buying new. The secret? Bulk purchase discounts during Kenya's annual trade fairs.

### **The Future of Kenya's Backup Power**

While solar gains traction, diesel still leads for high-load needs. Government plans to cut VAT on hybrid systems (solar+diesel) by 2026 could change this. For now, second-hand diesel generators remain Kenya's most practical power solution for 80% of users.

Ready to explore options? Start by comparing 3-5 verified suppliers and always negotiate based on actual usage hours. With proper due diligence, you could slash your power costs while keeping the lights on.

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