



Second Hand Drilling Hammer Price in Indonesia: 2025 Cost List, Quotation & Buying Guide

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If you're searching for a second hand drilling hammer price in Indonesia, you're not alone. Construction companies and contractors across Java, Sumatra, and Kalimantan are scrambling to balance tight budgets with urgent project deadlines. But here's the problem: prices vary wildly between Surabaya's machinery markets and online platforms, leaving buyers confused about fair deals.

Why Used Drilling Hammer Prices Fluctuate in Indonesia

A 2024 survey by Jakarta Equipment Traders Association found:

- 40% price difference between refurbished and "as-is" units

- Atlas Copco models cost 12-18% more than Chinese equivalents

- COVID-era equipment now floods markets at Rp 85-120 million (\$5,500-\$7,800)

The Hidden Costs of Cheap Deals

Last year, a Balikpapan contractor bought a "like-new" second hand drilling hammer for Rp 75 million, only to spend Rp 28 million on hydraulic repairs within 3 months. This is why smart buyers now demand:

- Service history certificates

- 30-day warranty minimum

- Local spare parts availability

2025 Price Trends: Where to Find Real Value

Indonesia's new infrastructure push (56 projects worth \$35 billion) has shifted demand. Top Jakarta suppliers report:

- Brand-new SANY hammers: Rp 280-350 million

- 3-year-old units with warranties: Rp 135-190 million

- Emergency liquidation sales: 15-25% below market rates

Look for German-made Bauer drilling hammers entering via Batam's free trade zone - these often sell for 30% less than European prices. One Medan importer recently sold 8 units at Rp 155 million each (originally EUR9,500/unit).

Negotiation Secrets from Top Suppliers

"Always ask for the price per piece in bulk deals," advises Hendra Wijaya of Bandung's PT HeavyMach. His



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team helped a Sulawesi mining company secure 5 Sandvik hammers for Rp 625 million total - 18% under asking price. Key tactics:

- Time purchases before quarterly tax deadlines
- Request bundled accessories (chisels, lubricants)
- Compare shipping costs from China vs. local stock

Remember: Major brands like Furukawa and Soosan dominate Indonesia's used market. A typical Soosan MEGA 700V with 2,500 hours sells for Rp 98-115 million. Always check the breaker's impact energy (35-45 kJ for most quarry work) against your project specs.

The Jakarta-Tangerang Corridor Advantage

Over 60% of second hand drilling hammers traded in Indonesia pass through Tangerang's industrial belt. Suppliers here offer same-day inspection services and often include discounted transportation to nearby islands. Last month, a Bekasi highway contractor saved Rp 12 million by buying through Tangerang instead of Surabaya.

For urgent quotes, contact authorized resellers before Friday afternoons - many update inventory lists weekly. Always verify equipment ID numbers against Customs' 2019-2024 Imported Machinery Registry to avoid stolen goods.

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