



Second Hand Drilling Hammer Price in Vietnam 2024: Price List, Supplier Deals & Buying Guide

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Why Vietnam's Construction Industry Needs Affordable Second-Hand Drilling Hammers

Vietnam's infrastructure boom is real - new highways in Hanoi, skyscrapers in Ho Chi Minh City, and bridge projects across the Mekong Delta. But 73% of contractors face the problem: drilling equipment eats 30-40% of their project budgets. Brand-new hammers from Japan or Germany? Great quality, but prices start at \$8,500+. Enter the second-hand drilling hammer market - Vietnam's secret to cutting costs without compromising site productivity.

Shocking Price Gaps in Vietnam's Market

A 2023 survey shows used rotary drilling hammers sell for \$1,200-\$3,800 in Vietnam - up to 65% cheaper than new models. But prices swing wildly:

Chinese-made used hammers: \$1,200-\$2,500

European refurbished units: \$2,800-\$4,300

"Like new" Japanese brands (Atlas Copco/Sandvik): \$3,500-\$6,000

How to Avoid Fraud When Buying Second-Hand Drilling Hammers

Last year, a Da Nang contractor lost \$2,800 on a "low-hour" hammer that failed after 3 weeks. The agitation? Vietnam's used equipment market has zero warranties unless you work with certified sellers. Here's the fix:

5-Step Buying Guide for Smart Shoppers

Verify hour meters (ask for engine/GPS logs)

Demand hydraulic pressure test videos

Check Vietnam's import stamps (avoid smuggled units)

Compare price per piece across 3+ suppliers

Negotiate 15-30-day return terms

Best Supplier Deals in Vietnam Right Now

Leading suppliers like Ha Noi Heavy Machinery offer ROI-focused packages. One case study: A Quang Ninh mine saved \$12,000/year using refurbished Furukawa hammers at \$2,950/unit. Key trends for 2024:

Market Tip: China-Vietnam cross-border e-commerce zones now allow tax-free wholesale purchases of used drilling tools. Importers in Hai Phong report 18% lower costs compared to 2022.

Where to Get Instant Quotations

Top-rated sellers provide same-day price lists via WhatsApp/Zalo. For example:



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- VinaEquipment.vn (quotes in USD/VND)
- Mekong Machinery Group (free delivery to Can Tho/Hue)

Avoid "stock photos" - insist on 360-degree video inspections before paying.

Vietnam's construction sector grew 9.2% in Q1 2024, per MPI data. With smart buying strategies, contractors can grab this growth while keeping drilling hammer costs under control. Ready to explore deals? Start by comparing second-hand drilling hammer prices from certified suppliers this week.

Web: <https://www.wedateka.edu.pl>