



Second Hand Drilling Rod for Sale in Vietnam 2024: Price List, Quotation & Buying Guide

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Looking for second hand drilling rod price in Vietnam? You're not alone. Vietnam's booming construction and mining sectors created a 23% surge in used drilling tool imports last year. But here's the problem: prices vary wildly, and unreliable suppliers often overcharge buyers. Let's cut through the noise.

Why Second Hand Drilling Rod Prices in Vietnam Are Spiking

Vietnam imported over 12,000 tons of used drilling equipment in 2023 - mostly from China and South Korea. But average costs jumped 18% compared to 2022. Three factors are driving this:

- High demand from small-scale miners avoiding new rod prices (up to \$120/meter)
- Limited local recycling facilities inflating refurbishment fees
- Currency fluctuations increasing import taxes

Case Study: How a Quang Ninh Mine Saved 34%

Phong Ha Mining Co. needed 200+ meters of second hand drilling rods for a coal exploration project. New rods would've cost \$18,000. Instead, they:

- Requested quotations from 3 Chinese suppliers via Alibaba
- Negotiated bulk pricing at \$68/meter (including shipping)
- Saved \$6,400 total vs. buying from Hanoi-based resellers

2024 Price Trends: What to Expect

Current price per piece ranges in Vietnam:

- R22 rods (3m length): \$45-\$75 used
- R32 rods (4m length): \$80-\$130 used
- Custom Tapered Rods: \$110-\$180/meter

Pro Tip: Prices jump 9-15% during Vietnam's rainy season (May-Oct) when mining activity peaks.

3 Steps to Get the Best Deals

Follow this buying guide to avoid scams:

1. Verify Supplier Credentials

Only work with sellers providing:

- ISO 9001 certification for refurbished tools
- Original equipment manufacturer (OEM) documentation



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- Third-party inspection reports (e.g., SGS Vietnam)

2. Calculate True ROI

A \$50/meter rod needing \$20/meter repairs might cost more than a \$75/meter ready-to-use option. Always request condition grading (Grade A-D).

3. Negotiate Shipping Terms

70% of Vietnamese buyers lose money on unclear Incoterms. Demand CIF (Cost, Insurance & Freight) pricing to Hai Phong port.

Supplier Spotlight: Why Chinese Exporters Dominate

Chinese suppliers control 61% of Vietnam's second hand drilling rod market per 2023 customs data. Key advantages:

- Direct sourcing from closed mines in Inner Mongolia
- 15-20% cheaper than Korean/Japanese equivalents
- Faster delivery (12-18 days vs. 30+ days from Europe)

Ready to compare price lists? Contact at least two suppliers for quotations this week - inventories are shrinking as Vietnam's Q3 infrastructure projects kick off. The last container ship from Qingdao with drilling rods sold out in 4 days flat. Don't get stuck paying November's inflated rates.

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