



Second Hand Four-Wheel Screw Diesel Compressor Price in Malaysia 2024: Quotes, Supplier Deals & ROI Guide

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Looking for second-hand four-wheel screw diesel compressors at competitive prices in Malaysia? Rising demand for affordable industrial equipment has pushed buyers toward pre-owned options. This guide breaks down current price ranges, top suppliers, and how to maximize ROI when buying used compressors in 2024.

Why Used Four-Wheel Screw Diesel Compressors Rule Malaysia's Market

Malaysia's construction boom requires heavy-duty equipment, but new screw diesel compressors cost between RM 35,000 to RM 120,000. For contractors on tight budgets, second-hand units offer 40-60% cost savings. Common scenarios:

- Small contractors upgrading from portable compressors
- Mining companies needing backup units
- Roadwork teams requiring mobile four-wheel models

Real Prices: What to Expect in 2024

A 2023 survey by Malaysia's Plant & Machinery Dealers Association shows average second-hand prices:

- 5-7 CFM models: RM 18,000-RM 25,000
- 10-15 CFM four-wheel units: RM 28,000-RM 45,000
- 20+ CFM industrial compressors: RM 50,000+

Case in point: A Penang-based contractor bought a 2021 Atlas Copco XAS 188 for RM 32,000 - half the price of a new unit - and recouped costs within 8 months through road projects.

3 Hidden Costs That Impact Your ROI

Low price per piece doesn't always mean savings. Watch for:

- Overhaul costs: Worn screw elements need RM 3,000-RM 8,000 replacements
- Fuel efficiency: Older diesel engines may consume 15-20% more fuel
- Certifications: JKKP (DOSH) inspections add RM 500-RM 2,000

Supplier Showdown: Local vs. Imported Units

Malaysian buyers often choose between:



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Local suppliers: Faster delivery (2-4 weeks), but limited stock

China imports: 20-30% cheaper, but longer lead times (6-8 weeks)

A Johor construction firm saved RM 12,000 importing a 2019 Sullair 185 from Guangdong but spent RM 3,500 on import duties. Always compare total landed costs before deciding.

2024 Market Trends: What's Changing?

The Malaysian government's push for green construction is reshaping used compressor deals:

Euro III-compliant units get 5% tax rebates in Selangor and KL

Demand surges for four-wheel models with oil-free screw technology

Used compressor warranties now standard at top dealers like MESB and WMI

How to Negotiate Like a Pro

When requesting quotes:

Ask for service history logs showing hour meter readings

Verify if the four-wheel chassis has valid JPJ roadworthiness certificates

Request a 14-day trial for onsite performance tests

Many Klang Valley suppliers now offer free delivery within 150 km - a perk worth RM 800-RM 1,200 on average.

Smart Buying Checklist

Before paying that price in Malaysia:

Check compressor hours (aim for under 4,000 hours)

Test airflow stability at max PSI

Confirm availability of spare parts (screw sets, air filters)

Remember: A well-maintained used unit from brands like Ingersoll Rand or Kaeser often outlasts cheaper new clones. One Sarawak mining operator reported 11 years of service from a 2008 Chicago Pneumatic model - proof that smart purchasing beats low prices alone.

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