



Second Hand Piston Diesel Air Compressor Price in Vietnam 2024: Quotation, Cost & Supplier Deals

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Need second-hand piston diesel air compressors in Vietnam but worried about price and quality? You're not alone. 62% of industrial buyers in Ho Chi Minh City prioritize cost-effective equipment this year. Let's break down everything you need to know about price per piece, reliable suppliers, and how to avoid common traps.

What's Driving Demand for Used Compressors in Vietnam?

Vietnam's manufacturing sector grew 8.3% in 2023 (World Bank data), fueling demand for affordable heavy machinery. Factories in Binh Duong and Dong Nai provinces increasingly opt for second-hand piston diesel air compressors to:

- Cut initial costs by 40-60% vs new units
- Meet urgent production needs
- Access European/Japanese models (common in Vietnam's used market)

Real-World Price Examples Near Hanoi

A construction firm saved Dong180 million (\$7,200) buying a reconditioned Atlas Copco XAS 375 compressor through a certified Hanoi dealer. Typical 2024 price ranges:

- Dong120-250 million (\$4,800-\$10,000): 10-25 HP units
- Dong300-500 million (\$12,000-\$20,000): Industrial 30-50 HP models

4 Steps to Get the Best Quotation

Follow this method used by Da Nang machinery traders:

- Check operating hours: Diesel compressors under 4,000 hrs offer best ROI
- Verify import documents: 70% of Vietnam's used units come from China & Germany
- Compare fuel efficiency: 18-22 liters/day average for 20 HP models
- Request warranty: Top suppliers like HCMC Industrial Parts offer 6-month coverage

Hidden Costs That Impact Final Price

An Hai Phong buyer paid extra Dong35 million (\$1,400) for these often-overlooked items:

- Customs clearance fees
- Spare part kits
- On-site calibration



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Supplier Deals You Can't Ignore

Leading dealers now bundle services to compete in Vietnam's booming second-hand compressor market:

Free maintenance training (30+ companies already enrolled)

Discounted shipping to industrial zones

Priority support via Zalo/WhatsApp

With Vietnam's new industrial energy incentives (Decree 15/2024), factories upgrading equipment enjoy tax breaks. A Quang Nam cement plant slashed energy costs 23% using refurbished Ingersoll Rand compressors priced at Dong185 million (\$7,400).

Ready to compare price lists? Contact multiple suppliers through Vietnam's Machinery Trading Hub platform. Most respond with quotations within 4 business hours - faster than ordering mooncakes during Tet!

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