



# Second Hand Piston Diesel Air Compressor for Sale in Japan: 2025 Price List, Supplier Deals & ROI Guide

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## Why Japanese Buyers Are Switching to Second Hand Models

Need a piston diesel air compressor but worried about costs? You're not alone. Over 65% of Japanese factories now consider second hand industrial equipment first to cut upfront costs. New diesel compressors in Japan typically cost JPY980,000-JPY2.5M - but used models sell for 30-60% less. A Tokyo construction firm recently saved JPY1.2M buying a reconditioned 20HP unit through local suppliers.

## Market Trends Driving Second Hand Demand

Japan's used machinery market grew 18% YoY in 2023 (Ministry of Economy data). Key factors:

- 40% price difference vs. new Chinese/German imports
- 5-7 year average lifespan of quality used compressors
- Fast 2-3 week delivery across Japan

## 2025 Price Range: What You'll Pay in Japan

Current second hand piston diesel air compressor price in Japan varies by specs:

- 10-15 HP: JPY320,000-JPY680,000
- 20-30 HP: JPY750,000-JPY1.4M
- 40-50 HP: JPY1.6M-JPY2.1M

A Hokkaido machinery trader sold 28 used units last quarter at 38% below new prices. Compare this to Germany's EUR1,800-EUR4,200 (JPY290k-JPY680k) range for similar equipment - but remember Japan's cheaper logistics.

## 3 Smart Buying Tips for Japanese Buyers

1. Check certifications: JIS (Japanese Industrial Standards) stamps ensure safety compliance
2. Ask for maintenance logs: Well-serviced units last 2X longer
3. Compare supplier deals: Osaka traders offer free 6-month warranties

## Cost Factors in Japan's Market

Your final price per piece depends on:

- Brand (Hitachi vs. Atlas Copco vs. Chinese models)
- Hours of operation (under 4,000 hrs preferred)
- Local vs. offshore suppliers

One Yokohama buyer saved 22% importing from South Korea but paid JPY85,000 extra in tariffs. Always



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request detailed quotations showing FOB/CIF costs.

### **How to Get Best ROI on Your Purchase**

Japan's government offers ROI incentives for energy-efficient equipment. A Saitama manufacturer claimed JPY210,000 tax credits using a 2019 Kaeser diesel compressor. Major suppliers like Tajima Machinery and Okada Sharyo now provide ROI calculators - ask for yours during price negotiations.

Most suppliers offer inspection services before shipping. For urgent needs, check Kanematsu Corporation's ready-to-ship stock in Nagoya Port. Remember: A JPY450,000 used compressor with 5-year service contract often beats JPY1M+ new models. Ready to compare supplier deals? Start with 3 local quotes today.

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