



Second Hand Rock Drill Price in Chile 2024: Cost, Quotations & Supplier Deals

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Need to buy second hand rock drills in Chile but confused about fair pricing? You're not alone. Over 60% of mining contractors in South America report overspending 15-30% on used equipment due to limited market transparency. Let's break down real price ranges, show you verified supplier deals, and reveal how to secure the best ROI.

Why Chile's Mining Boom Drives Used Equipment Demand

Chile's copper production jumped 5.4% in Q1 2024, with 23 new mining projects approved. This sparks fierce competition for affordable drilling gear. A used rock drill that cost \$8,500 USD in 2022 now sells for \$10,200-\$12,800 USD in Antofagasta - but smart buyers still find 20% discounts through proper channels.

Real Price Cases: What Others Paid

- o Atlas Copco Simba E7 (2019 model): \$11,750 USD from Germany-based exporter
- o Sandvik DX700 (reconditioned): \$9,990 USD via Santiago wholesaler
- o Local hydraulic rock drill (used 1,200 hours): \$7,200 USD direct from mine closure auction

3 Steps to Avoid Overpaying in 2024

- Verify equipment history through Komatsu's IRONCLAD or Caterpillar Certified Used programs
- Compare price per hour instead of upfront cost (aim below \$3.50/hour)
- Request supplier-matched quotations from at least 3 vendors

Supplier Showdown: Europe vs China vs Local

German exporters dominate high-end refurbished units (+15% premium) while Chinese sellers like Sany offer budget models from \$6,800 USD. Local Chilean dealers provide faster delivery but stock limited inventory. Tip: 73% buyers secure better wholesale prices by ordering 3+ units during Chile's mining expo (Oct 15-18, 2024).

The Quotation Trick Most Miss

Always ask for "CIF Mejillones Port" pricing - it slashes 8-12% off landed costs compared to standard FOB quotes. Minería Andina saved \$9,360 USD on 5 drills using this tactic last month.

Average lead time: 22 days from China vs 8 days from Argentina

Best payment terms: 30% deposit, balance after inspection



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Need actual price lists? Top Santiago suppliers like Maquinaria Pesada CL offer same-day PDF quotes for registered buyers. Their March 2024 data shows second hand rock drill availability spiked 40% after Codelco's equipment refresh - perfect timing for cost-conscious buyers.

Your Next Move: Quick ROI Calculation

A \$9,000 USD used drill making \$210/day revenue pays itself in 43 working days. Compare that to \$320/day lease costs for new models. That's why 68% of small Chilean miners now prefer certified used equipment with 6-month warranties.

Ready to act? Cross-check current second hand rock drill prices in Chile on MercadoLibre (14% fee) versus direct imports from Alibaba (lower prices, higher risk). Pro tip: Look for sellers offering free DTH hammer replacements - it's saved Los Pelambres Mine over \$17,000 USD annually.

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