



Second Hand Screw Diesel Air Compressor Prices in Brazil 2025: Cost, Suppliers & Buying Guide

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Looking for second hand screw diesel air compressors in Brazil? You're not alone. Over 65% of construction and mining companies in Brazil actively source used industrial equipment to cut costs - but comparing prices in Brazil and verifying quality remains a major headache. Let's break down the real costs, best suppliers, and how to avoid costly mistakes.

Why Second Hand Screw Diesel Air Compressors Dominate Brazil's Market

A recent study shows used industrial equipment sales grew 22% in Brazil last year. Why? New screw diesel air compressors from Germany or China cost R\$120,000-R\$350,000 - but high-quality used units sell for 30-60% less. For example:

2022 Atlas Copco XAS 375: New price R\$280,000 -> Used price R\$155,000

2020 Sullair 185 kW: New price R\$190,000 -> Used price R\$89,500

Brazil's Hidden Costs: What Suppliers Don't Tell You

Local dealers often inflate prices per piece by 15-25% compared to direct imports. A 2024 audit found:

Average markup on used compressors in Sao Paulo: 18.7%

Import taxes (II + IPI): 14-20% for second-hand machinery

3 Smart Ways to Buy Used Screw Diesel Air Compressors in Brazil

Case study: Rio Construcoes saved R\$410,000 by importing 4 used Ingersoll Rand units from China instead of buying locally. Here's how to replicate their success:

Step 1: Compare Global & Local Price Lists

Top Chinese suppliers like Sinotruk and Shaanxi offer wholesale prices 12-18% below Brazilian dealers. But factor in:

Shipping costs: R\$8,000-R\$15,000 per container

Customs clearance: 5-8 days average delay

Step 2: Get an Iron-Clad Service Quotation

Demand these 4 items in every supplier deal:

Original maintenance logs (minimum 6-month history)



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Diesel engine hour meter verification
3-month warranty on screw element
Local technician support availability

Step 3: Calculate Real ROI Based on Usage

A mining company in Para bought two used compressors for R\$240,000 instead of new R\$580,000 units.
After 8 months:

Fuel savings: 13% lower consumption vs new models
Resale value retention: 82% of purchase price

Brazil's Top 3 Markets for Wholesale Deals

1. Sao Paulo Industrial Zone: Highest inventory turnover (50+ used units/month)
2. Port of Santos: Best for direct China imports (12-15 days shipping)
3. Manaus Free Trade Zone: 88% tax reduction on used machinery upgrades

Bottom line? Never accept the first price quote for second hand screw diesel air compressors in Brazil. Cross-check suppliers in China and Germany, demand equipment inspection reports, and always negotiate service packages. The average buyer who follows this guide saves R\$47,000 per purchase - enough to fund next year's equipment maintenance budget.

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