



# Second Hand Stationary Air Compressor Price in Thailand 2024: Cost Guide, Quotation & Supplier Deals

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Looking for a second-hand stationary air compressor in Thailand? You're not alone. Over 65% of Thai factories and workshops now choose refurbished equipment to cut costs while maintaining productivity. But here's the problem: prices vary wildly between suppliers, and hidden fees can turn a "great deal" into a budget nightmare.

### Why Thailand's Market Demands Affordable Solutions

Thailand's manufacturing sector grew 4.2% in 2023 (Bank of Thailand data), driving demand for industrial tools. New stationary compressors from brands like Ingersoll Rand or Atlas Copco cost ฿1.2M-฿3.5M - enough to bankrupt small businesses. That's why savvy buyers hunt for used stationary air compressors at 40-60% discounts.

### Real Prices: What to Expect in 2024

Here's a breakdown from recent Bangkok and Chonburi suppliers:

5-10 HP models: ฿200,000-฿550,000

20-30 HP heavy-duty units: ฿800,000-฿1.8M

Full refurbishment packages: +฿45,000-฿120,000

### 3 Red Flags When Buying Second-Hand Compressors

A Chiang Mai auto shop lost ฿300,000 last month on a "barely used" 25 HP compressor that failed certification. Avoid these traps:

Missing TISI (Thai Industrial Standards Institute) compliance documents

Vague maintenance history ("lightly used in warehouse" isn't enough)

No onsite testing before payment

### Smart Buying Guide: ROI-Boosting Tips

Top Rayong supplier PowerSave Machinery reports 85% client ROI when buyers:

Compare price per kWh efficiency (aim for  $\leq 2.1$  kWh/CFM)

Request itemized quotations including transport (฿15,000-฿50,000 across regions)

Verify seller licenses on the DBD Ministry of Commerce database



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## Hot Deal Alert: Germany-Imported Units

Since Thailand-EU FTA revisions, reconditioned stationary air compressors from Bosch and Kaeser flooded the market. A Bangkok importer currently offers:

15 HP Kaeser SX-15: ฿620,000 (originally ฿1.4M new)

Free 6-month parts warranty

Onsite installation at ฿8,500 flat fee

Pro tip: Visit both Thaifex and Mach Asia Expo this October - last year's events featured 12 certified suppliers offering live demo discounts up to 30%.

## How to Negotiate Like a Pro

Chonburi's TopWorks Engineering saved ฿175,000 using this script: "We're deciding between your 20 HP Hitachi and a China-imported alternative. Can you match this quotation from [Competitor] with free oil analysis?" Always name-drop - Thailand's market rewards assertive buyers.

With Thailand's new Energy Efficiency Policy 2024 slashing taxes for eco-upgrades, certified second-hand stationary air compressors qualify for 7% VAT reductions. Bring your tax ID when requesting formal quotations.

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