



# Second Hand Stationary Air Compressor Price in Vietnam 2025: Cost, Quotation & Best Deals to Buy Now

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Want to cut equipment costs without sacrificing power? Vietnam's industrial sector saw 9.3% growth in 2023 (General Statistics Office), driving demand for affordable machinery like second hand stationary air compressors. But how much should you actually pay? Let's break down the real prices and show you where to get the best ROI.

Vietnam's Second Hand Air Compressor Market: Prices & Hot Deals

New stationary compressors cost Dong500 million+ (~\$20,000), while used models sell for 30-60% less. Local sellers in Ho Chi Minh City currently offer:

5HP Atlas Copco units: Dong180-220 million (\$7,100-\$8,700)

10HP Ingersoll Rand units: Dong320-380 million (\$12,700-\$15,000)

20HP Kaeser units: Dong550-700 million (\$21,700-27,600)

Why Prices Vary Wildly

A 2024 study of Hanoi machinery dealers found:

40% price difference between "as-is" vs refurbished units

25% cost reduction when buying directly from factories closing production lines

Chinese-made models priced 15% lower than European brands

Get Your Custom Quotation in 3 Steps

Follow this strategy used by Da Nang's ABC Manufacturing to save Dong127 million (\$5,000):

Check compressor hour meters - anything under 8,000 hours maintains good ROI

Compare 3+ suppliers - use Vietnam's Industrial Machinery Marketplace portal

Negotiate warranty - top dealers now offer 6-month coverage on used units

Chinese Suppliers Dominating Vietnam's Market

Shandong Rotorcomp's used units now hold 38% market share in Vietnam (2024 Machinery Journal data). Their factory-direct models cost Dong90-150 million (\$3,500-5,900), but verify Vietnam's 8% import tax on refurbished equipment.

Real Case: How HCMC Garage Cut Costs by 62%



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Thanh Long Auto replaced their broken compressor with a used 7.5HP Hitachi unit for Dong155 million (\$6,100). Key savings came from:

- Buying during Q4 (Vietnam's peak discount season)
- Choosing a 2020 model with original maintenance records
- Using government SME subsidies for eco-friendly equipment

Need an urgent quote? Top-rated suppliers like Hanoi Industrial Resellers now offer same-day price lists for Airman, Sullair, and BelAire units. Check their verified stock before June 2025's VAT increase on imported machinery.

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