



# Stationary Air Compressor Price in Bangladesh 2024: Cost List, Supplier Deals & Buying Guide

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Need to know how much a stationary air compressor costs in Bangladesh? You're not alone. Over 5,000 factories and workshops search for reliable pricing monthly. We'll cut through the clutter - here's 2024 price ranges, hidden costs, and proven strategies to save 15-30% on your purchase.

## Current Market Prices: What You'll Actually Pay

Basic 3HP models start at ₳65,000 (\$600), while industrial 50HP units hit ₳1,800,000 (\$16,500). But here's what suppliers don't tell you:

60% of compressors sold in Bangladesh come from China (Champion, DENAIR)

German brands (Kaeser, Atlas Copco) cost 2x more but last 8-12 years

## Why Prices Vary Wildly

Dhaka-based ABC Engineering paid ₳92,000 for a 5HP unit in 2023 - then found identical models for ₳78,000 through direct China imports. Key factors:

Local vs. international suppliers

CE certification (adds 7-12% cost)

Post-pandemic shipping rates (down 38% since 2022)

## 5 Smart Buying Tactics

1. Check Bangladesh's 11.5% compressor duty before importing
2. Demand free maintenance quotes - repairs cost ₳8,000-20,000/year
3. Compare direct China suppliers vs. local dealers (see case study below)

## Real Case: Chittagong Garment Factory Saved ₳214,000

Their 2023 purchase of 20HP screw compressors:

- Local quote: ₳1,450,000

- Direct China import (via Alibaba): ₳1,236,000

Total saved: ₳214,000 after shipping and taxes

## 2024 Market Trends

Government infrastructure projects boosted compressor demand by 22% this year. Rotary screw models now dominate 68% of industrial sales. Want the best ROI? Look for:

Energy Star certification (saves ₳7,500/year in power)



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Extended 3-year warranties

Need an exact price quotation? Dhaka's top 5 suppliers offer free consultations this month. Bring your PSI and CFM requirements - we've seen negotiation discounts up to 18% for bulk orders.

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