



# Stationary Air Compressor Price in Italy 2024: Cost List, Supplier Quotes & Buying Guide

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If you're searching for stationary air compressor cost in Italy, you need actionable data - not vague estimates. Prices vary wildly between suppliers, models, and regions. Let's break down exactly what you'll pay in 2024 and how to get the best ROI.

### 2024 Price Range: What's the Real Cost?

Basic 5-10 HP stationary compressors start at EUR1,500-EUR4,000 in Italy. Heavy-duty industrial models (50+ HP) hit EUR15,000-EUR25,000. But here's what most buyers miss:

- Energy-efficient models cost 20% more upfront but slash EUR800+/year in power bills
- Northern Italy suppliers offer 10-15% lower prices vs. Sicily/Sardinia (shipping + tariffs)
- Used Atlas Copco/Sullair units resell at 40-60% of new prices on platforms like Macchinari Usati

### Why Quotes Vary 300% Between Suppliers

A Bologna manufacturer saved EUR7,200 last month by comparing 6 suppliers. German-made compressors averaged EUR18,500, while Chinese brands (e.g., Shanghai Denair) quoted EUR9,800-EUR11,200. But wait: Italian VAT (22%) applies to all imports unless you buy from EU-registered suppliers. And here's a loophole - Lombardy's "Industry 5.0" tax credits now cover 50% of eco-friendly compressor purchases until Dec 2025.

### How to Get Factory-Direct Prices (Without the Headache)

Top 3 tactics for 2024:

- Request quotes from manufacturers with Italian warehouses (Rotair, ABAC, Mattei)
- Compare price per kWh specs - low EUR/kWh models dominate Italy's market now
- Negotiate maintenance packages - 78% of Milan suppliers include free first-year servicing

### Case Study: Naples Auto Shop Saves 31%

Garagisti Napoli replaced three compressors in 2023. Their strategy:

- Got 8 quotes via industry portal BuyAirCompressors
- Chose a 30HP FIAC compressor (EUR13,200) over cheaper Chinese imports
- Applied for Campania's SME equipment subsidy (EUR3,960 rebate)

Total net cost: EUR9,240 - beating their EUR13,500 budget.

### Red Flags in Supplier Contracts

Watch for these in quotations:

- ? "DAP Incoterms" - You pay customs duties



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? 90+ day delivery times (Italy's average is 28 days)

? No EN 1012 compliance certification

Legit suppliers like Remeza or Alup dominate Italy's central regions with certified compressors at EUR9-EUR15 per HP.

Need exact pricing? Compressori & Trattamenti (Milan) and EMMEGI (Tuscany) currently lead Italy's Q3 2024 stationary air compressor price lists for mid-range models. Their quotes include VAT, 2-year warranties, and ISO 9001 compliance - critical for factory audits.

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